# TABLE OF CONTENTS

## **UNIT 1 – THE BASICS OF CAREERS I**

IMPORTANT WORDS TO KNOW	1
CHAPTER 1 THE BASICS OF CAREERS	
YOUR LIFE	2
JOB OR CAREER	
EMPLOYMENT	4
CAREER WITH A PURPOSE	5
PURPOSE	6
CHAPTER 2 INTERESTS AND TALENTS INTERESTS AND TALENTS	7
COMFORTABLE	
ENVIRONMENT	
LIKES AND SKILLS.	
WHAT ARE YOU GOOD AT?	
	11
CHAPTER 3 HARD AND SOFT SKILLS HARD AND SOFT SKILLS	12
PERSONALITY TRAITS	
HARD SKILLS	
SOFT SKILLS	
HARD AND SOFT SKILLS ARE IMPORTANT	16
CHAPTER 4 VALUES	
MAKING DREAMS COME TRUE	
WHERE OUR VALUES COME FROM	18
VALUES	19
YOUR VALUES	20
KNOW YOUR VALUES	21

KNOWLEDGE AND SKILLS.       2:         EMPLOYABILITY AND COMMUNICATION.       2:         IT, LEADERSHIP, TEAMWORK, LAWS, AND ETHICS.       2:         THINKING / HEALTH AND SAFETY.       2:         SYSTEMS AND TECH SKILLS.       2:         CHAPTER 6 CAREER FIELDS, GROUPS, AND PATHWAYS       2:         CAREER FIELDS.       2:         CAREER GROUPS.       2:         GROUPS.       2:         CAREER GROUPS CHART.       3:         PATHWAYS.       3:         UNIT 2 - EXPLORING CAREER FIELDS         IMPORTANT WORDS TO KNOW.       3:         CHAPTER 7 ENVIRONMENTAL AND AGRICULTURE SYSTEMS       3:         EXPLORING CAREERS.       3:         AG PATHWAYS / SYSTEMS.       3:         SEVEN PATHWAYS.       3:         PATHWAYS / SYSTEMS.       3:         WAGES AND MORE.       3:         CHAPTER 8 COMMUNICATION AND INFORMATION SYSTEMS       3:         COMMUNICATION AND INFORMATION SYSTEMS       3:         COMMUNICATION TECHNOLOGY.       4:         INFORMATION TECHNOLOGY.       4:
IT, LEADERSHIP, TEAMWORK, LAWS, AND ETHICS       2.5         THINKING / HEALTH AND SAFETY       2.5         SYSTEMS AND TECH SKILLS       2.6         CHAPTER 6 CAREER FIELDS, GROUPS, AND PATHWAYS       2.6         CAREER FIELDS       2.2         CAREER GROUPS       2.6         GROUPS       2.6         CAREER GROUPS CHART       3.6         PATHWAYS       3.3         UNIT 2 - EXPLORING CAREER FIELDS         IMPORTANT WORDS TO KNOW       3.7         CHAPTER 7 ENVIRONMENTAL AND AGRICULTURE SYSTEMS       3.6         EXPLORING CAREERS       3.3         AG PATHWAYS / SYSTEMS       3.6         SEVEN PATHWAYS       3.6         PATHWAYS / SYSTEMS       3.6         WAGES AND MORE       3.7         CHAPTER 8 COMMUNICATION AND INFORMATION SYSTEMS       3.7         COMMUNICATION AND INFORMATION       3.6         ARTS, AV, AND COMMUNICATIONS       3.6         INFORMATION TECHNOLOGY       4.6
THINKING / HEALTH AND SAFETY       2:         SYSTEMS AND TECH SKILLS       2:         CHAPTER 6 CAREER FIELDS, GROUPS, AND PATHWAYS       2:         CAREER FIELDS       2:         CAREER GROUPS       2:         GROUPS       2:         CAREER GROUPS CHART       3:         PATHWAYS       3:         UNIT 2 - EXPLORING CAREER FIELDS         IMPORTANT WORDS TO KNOW       3:         CHAPTER 7 ENVIRONMENTAL AND AGRICULTURE SYSTEMS         EXPLORING CAREERS       3:         AG PATHWAYS / SYSTEMS       3:         SEVEN PATHWAYS       3:         PATHWAYS / SYSTEMS       3:         WAGES AND MORE       3:         CHAPTER 8 COMMUNICATION AND INFORMATION SYSTEMS       COMMUNICATION AND INFORMATION       3:         CHAPTER 8 COMMUNICATIONS       3:         INFORMATION TECHNOLOGY       4:
SYSTEMS AND TECH SKILLS       20         CHAPTER 6 CAREER FIELDS, GROUPS, AND PATHWAYS       2         CAREER FIELDS       2         CAREER GROUPS       26         GROUPS       29         CAREER GROUPS CHART       36         PATHWAYS       33         UNIT 2 – EXPLORING CAREER FIELDS         IMPORTANT WORDS TO KNOW       36         CHAPTER 7 ENVIRONMENTAL AND AGRICULTURE SYSTEMS       36         EXPLORING CAREERS       36         AG PATHWAYS / SYSTEMS       36         SEVEN PATHWAYS       36         PATHWAYS / SYSTEMS       36         WAGES AND MORE       37         CHAPTER 8 COMMUNICATION AND INFORMATION SYSTEMS       36         COMMUNICATION AND INFORMATION       36         ARTS, A/V, AND COMMUNICATIONS       39         INFORMATION TECHNOLOGY       46
CHAPTER 6 CAREER FIELDS, GROUPS, AND PATHWAYS         CAREER FIELDS       2         CAREER GROUPS       2         GROUPS       2         CAREER GROUPS CHART       30         PATHWAYS       3         UNIT 2 – EXPLORING CAREER FIELDS         IMPORTANT WORDS TO KNOW         CHAPTER 7 ENVIRONMENTAL AND AGRICULTURE SYSTEMS         EXPLORING CAREERS       3         AG PATHWAYS / SYSTEMS       3         SEVEN PATHWAYS       3         PATHWAYS / SYSTEMS       3         WAGES AND MORE       3         CHAPTER 8 COMMUNICATION AND INFORMATION SYSTEMS       COMMUNICATION AND INFORMATION       3         ARTS, A/V, AND COMMUNICATIONS       3         INFORMATION TECHNOLOGY       44
CAREER FIELDS       2         CAREER GROUPS       2         GROUPS       2         CAREER GROUPS CHART       36         PATHWAYS       3         UNIT 2 – EXPLORING CAREER FIELDS         IMPORTANT WORDS TO KNOW         CHAPTER 7 ENVIRONMENTAL AND AGRICULTURE SYSTEMS         EXPLORING CAREERS       3         AG PATHWAYS / SYSTEMS       3         SEVEN PATHWAYS       3         PATHWAYS / SYSTEMS       3         WAGES AND MORE       3         CHAPTER 8 COMMUNICATION AND INFORMATION SYSTEMS         COMMUNICATION AND INFORMATION       3         ARTS, A/V, AND COMMUNICATIONS       3         INFORMATION TECHNOLOGY       4
CAREER GROUPS       29         GROUPS       29         CAREER GROUPS CHART       36         PATHWAYS       3         UNIT 2 – EXPLORING CAREER FIELDS         IMPORTANT WORDS TO KNOW       35         CHAPTER 7 ENVIRONMENTAL AND AGRICULTURE SYSTEMS         EXPLORING CAREERS       33         AG PATHWAYS / SYSTEMS       34         SEVEN PATHWAYS       36         PATHWAYS / SYSTEMS       36         WAGES AND MORE       37         CHAPTER 8 COMMUNICATION AND INFORMATION SYSTEMS         COMMUNICATION AND INFORMATION       36         ARTS, A/V, AND COMMUNICATIONS       36         INFORMATION TECHNOLOGY       46
GROUPS       29         CAREER GROUPS CHART       36         PATHWAYS       3         UNIT 2 – EXPLORING CAREER FIELDS         IMPORTANT WORDS TO KNOW       33         CHAPTER 7 ENVIRONMENTAL AND AGRICULTURE SYSTEMS         EXPLORING CAREERS       35         AG PATHWAYS / SYSTEMS       36         SEVEN PATHWAYS       36         PATHWAYS / SYSTEMS       36         WAGES AND MORE       3         CHAPTER 8 COMMUNICATION AND INFORMATION SYSTEMS       COMMUNICATION AND INFORMATION       36         ARTS, AV, AND COMMUNICATIONS       36         INFORMATION TECHNOLOGY       46
CAREER GROUPS CHART
UNIT 2 – EXPLORING CAREER FIELDS  IMPORTANT WORDS TO KNOW
UNIT 2 – EXPLORING CAREER FIELDS  IMPORTANT WORDS TO KNOW
IMPORTANT WORDS TO KNOW
CHAPTER 7 ENVIRONMENTAL AND AGRICULTURE SYSTEMS  EXPLORING CAREERS
EXPLORING CAREERS
AG PATHWAYS / SYSTEMS
SEVEN PATHWAYS
PATHWAYS / SYSTEMS
WAGES AND MORE
COMMUNICATION AND INFORMATION
ARTS, A/V, AND COMMUNICATIONS
INFORMATION TECHNOLOGY40
INFORMATION TECH
IT SUCCESS42
CHAPTER 9 INDUSTRIAL, MANUFACTURING, AND ENGINEERING SYSTEMS INDUSTRIAL, MANUFACTURING, AND ENGINEERING4
MAKING THINGS

INDUSTRY AND ENGINEERING	45
STEM	46
SUPPLY CHAIN	47
CHAPTER 10 HEALTH SCIENCES	
HEALTH SCIENCES	
HEALTH SCIENCE	
HEALTH SCIENCE JOBS	
MEDICAL ASSISTANT PROFILE	51
CHARACTER	52
CHAPTER 11 HUMAN SERVICES	
HUMAN SERVICES	
HUMAN SERVICES GROUP	
EDUCATION AND TRAINING	
LAW, PUBLIC SAFETY, AND SECURITY	
GOVERNMENT ADMINISTRATION	57
CHAPTER 12 BUSINESS, MARKETING, AND MANAGEMI	
BUSINESS MARKETING, SALES, AND SERVICES	
BUSINESS MANAGEMENT	
HOSPITALITY AND TOURISMFINANCE	
FINANCE	62
UNIT 3 – JOB BASICS	
IMPORTANT WORDS TO KNOW	63
CHAPTER 13 JOB READINESS	
JOB READINESS AND CORE SKILLS	64
FINDING INTERESTS	65
TRAINING AND COLLEGE	66
VOCATIONAL ASSESSMENT	67
JUMPSTART YOUR CAREER	68

CHAPTER 14 SEARCHING FOR A JOB	
JOB SEARCH	69
LABOR MARKET	70
WAYS TO LOOK FOR A JOB	71
NETWORKING	72
NETWORK LOG	73
CHAPTER 15 APPLYING FOR A JOB	
JOB ADS	
ONLINE APPLICATION	
PREP FOR THE INTERVIEW	
JOB APPLICATION	
MISTAKES	78
CHAPTER 16 RÉSUMÉ	
RÉSUMÉ	
EXPERIENCE	80
FORMAT	81
COVER LETTER	
EMAIL COVER LETTER	83
CHAPTER 17 INTERVIEWING FOR A JOB	
FIND OUT ABOUT THE JOB	84
INTERVIEW QUESTIONS	85
PRACTICE ANSWERS	86
ELEVATOR PITCH	87
TELL ME ABOUT YOURSELF	88
CHAPTER 18 NEW JOB INFORMATION	
AFTER THE INTERVIEW	89
NEW JOB WORRIES	90
APOLIT THE MODIFIE ACE	01

ABOUT YOUR PAY	
PAYCHECK	93
UNIT 4 – KEEPING YOUR	JOB
IMPORTANT WORDS TO KNOW	94
CHAPTER 19 KEEPING YOUR JOB INFORMATION	
KEEP YOUR JOB	
JOB RULES	96
MORE JOB RULES	
WORKING WITH OTHERS	98
TRUST BANK	99
CHAPTER 20 WORKPLACE RIGHTS	
FAIRNESS AT WORK	100
SEXUAL HARASSMENT	101
PRIVACY	102
DRUG TESTING	103
RIGHTS?	104
CHAPTER 21 JOB REVIEW	
REVIEW	105
REVIEW FORM	
PERFORMANCE EVALUATION	
PRE-REVIEW LIST	
DEALING WITH A LOW RATING	
CHAPTER 22 GETTING AHEAD IN YOUR CAREER	
MOVING UP IN YOUR CAREER	
CLIMB THE CAREER LADDER	
TRACK YOUR WORK	
GET AHEAD	
COWORKERS	114

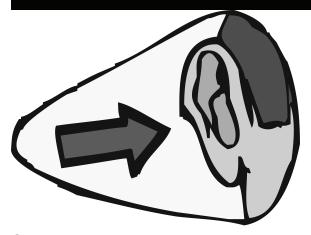
CHAPTER 23 LIFE CHANGES AND JOB SECURITY	445
LIFE CHANGES	
JOB SECURITY	
JOB LOSS	
LAYOFF	
HUMAN NEEDS	119
CHAPTER 24 BEING SELF-EMPLOYED ENTREPRENEUR	100
SELF-EMPLOYED BUSINESSESCHARACTERISTICS	
SAYINGS	
RAGS TO RICHES	124
UNIT 5 – INDIVIDUAL GRADUATION PLAN	
IMPORTANT WORDS TO KNOW	125
CHAPTER 25 GRADUATION AND POSTGRADUATION OPTIONS	
GRADUATION PLAN	
DIPLOMA	
CHOICES	
AFTER HIGH SCHOOL	
CLASSES	130
CHAPTER 26 HIGH SCHOOL COURSE REQUIREMENTS	
KEY TERMS	131
CREDITS	132
GRAD REQUIREMENTS	133
CAREER DIPLOMA	134
CLASSES THAT PREPARE	135
CHAPTER 27 DIPLOMAS	
ACADEMIC AND VOCATIONAL	136
KINDS OF DIPLOMAS	137
DIPLOMA MILLS	138

VOCATIONAL CLASSES	139
DIPLOMA OR CERTIFICATE	140
CHAPTER 28 LEARNING STYLES	
LEARNING STYLES	
SIX LEARNING STYLES	
FIND YOUR LEARNING STYLES	
STRATEGIES	
EACH LEARNING STYLE	145
CHAPTER 29 ACCOMMODATIONS	
HELPING YOURSELF	
MORE HELP	
HELP IN COLLEGE	
ANXIETY	
EMOTIONS	150
CHAPTER 30 KEYS FOR SUCCESS	
SELF-AWARENESS	151
SOCIAL AWARENESS	
RELATIONSHIP SKILLS	
SELF-MANAGEMENT	154
RESPONSIBLE DECISION-MAKING	155
UNIT 6 – LIVING ON YOUR C	OWN
IMPORTANT WORDS TO KNOW	156
CHAPTER 31 BANK ACCOUNTS	
BEFORE LIVING ON YOUR OWN	157
BANK ACCOUNT BASICS	158
OPEN A BANK ACCOUNT	159
VISIT YOUR BANK	160
DEPOSITS AND WITHDRAWALS	161

CHAPTER 32 TRACKING YOUR MONEY	
BALANCING	
HOW TO BALANCE	163
TRACKING MONEY	164
TRACKING AND PLANNING	165
GOOD CREDIT	166
CHAPTER 33 MANAGE YOUR MONEY	4.07
MONEY HABITS	
BUDGET	
GOOD MONEY HABITS	
MAKE A BUDGET	
BUDGET MISTAKES	171
CHAPTER 34 WHERE TO LIVE	
WHERE TO LIVE	
GETTING AN APARTMENT	
LOCATION	
APARTMENT LIVING	
RENTAL AGREEMENT	176
CHAPTER 35 CAREER PORTFOLIO	
CAREER PORTFOLIO	
LETTER OF INTRODUCTION	
RÉSUMÉ INFO	
RÉSUMÉ RULES	180
LETTERS OF RECOMMENDATION	181
CHAPTER 36 MAKING YOUR FUTURE	
COMMUNITY	182
SOCIAL LIFE	183
LIFE ROAD MAP	184
YOUR LIFE ROAD MAP	185
DREAM	186
IMPORTANT WORDS AND MEANINGS	187

# UNIT 1

# **IMPORTANT WORDS TO KNOW**



# READ THESE WORDS ALOUD THREE TIMES WITH YOUR TEACHER!

#### Chapter 1

- 1. accountant
- 2. career
- 3. challenge
- 4. field
- 5. occupation
- 6. popular
- 7. profession
- 8. reputation
- 9. support
- 10. trade

#### Chapter 2

- 1. employer
- 2. environment
- 3. pediatric
- 4. skill
- 5. talent

#### Chapter 3

- 1. accounting
- 2. automotive
- 3. communication
- 4. confident
- 5. construction
- 6. energetic
- 7. flexibility
- 8. manufacturing
- 9. mechanical
- 10. motivation
- 11. patient
- 12. plumbing
- 13. word processing
- 14. work ethic

#### Chapter 4

- 1. accomplishment
- 2. achievement
- 3. ambition
- 4. appreciation
- 5. citizenship
- 6. collaboration
- 7. compassion
- 8. courtesy
- 9. industrious
- 10. law-abiding
- 11. moderation
- 12. morals
- 13. self-control
- 14. self-discipline

#### Chapter 5

- 1. employability
- 2. ethics
- Occupational Safety and Health Administration
- 4. policy
- 5. volunteer

#### Chapter 6

- 1. agricultural
- 2. architecture
- 3. electrician
- 4. engineering
- 5. finance
- 6. journalist
- 7. logistics
- 8. veterinarian

# JOB OR CAREER

A job is work that you are paid to do. A career is your lifework.

A job is what a person does to earn a living. Money from a job pays for basic needs. A job can support you and your family or others.

A career is a way to earn a living too. A career is more than a job. It is a field of work that may require special training. Usually a person stays in the same career for many years. There are ways to grow

and learn. Usually a career gives the person a sense of purpose.

A person may have several positions in his or her career.

Ex: Lee has a college degree in art. She was an art teacher in a school. Now she paints and sells her art.

Changing careers is not easy. To start a new career means you start at the bottom of the ladder in that new career.

Ex: Lee is an art teacher. She wants to be an engineer. She will need to go back to college and get another degree.

The Game: Write JOB, CAREER, or BOTH.
1. Work that you are paid to do
2. What a person does to earn a living
3. Your lifework
4. Pays for basic needs
5. More than a job
6. A field of work
7. Usually gives the person a sense of purpose
8. May require special training

# **CAREER WITH A PURPOSE**

Some people know what they want to do as adults. But most people need help finding their career.

One in four teens only care about having fun with friends. Others get involved with what they care about, but they don't follow through. Only one in five teens knows what is important to them. The teens who know what's important to them spend a lot of time doing it.

Think about four teens: Marco, Lin, Pat, and Mara.

- Marco wants to have fun with his friends. He doesn't think about others.
- Lin likes animals. She thinks about the animals at the shelter. She doesn't help them.
- Pat likes animals too. He knows about the animal shelter. He has friends who work there.
- Mara loves animals. She works at the animal shelter on Saturdays. She got her friends to work at the shelter too.

The Game: Read about Marco, Lin, Pat, and Mara again. Answer the questions.
Which teen only cares about having fun with friends?
2. Which teens know what they like but do not get involved?
and
3. Which teen spends time doing what is important to her?
4. Who has a passion or love for what she does?
5. Who seems to already have a career path?
6. Who needs help finding their careers?
Which takes more planning: a career or a job? Why?

### **PURPOSE**

Sense of Purpose is a human need. It's like food, water, and shelter. People need to have a purpose in life. Most people need help finding their purpose.

Say this to yourself:

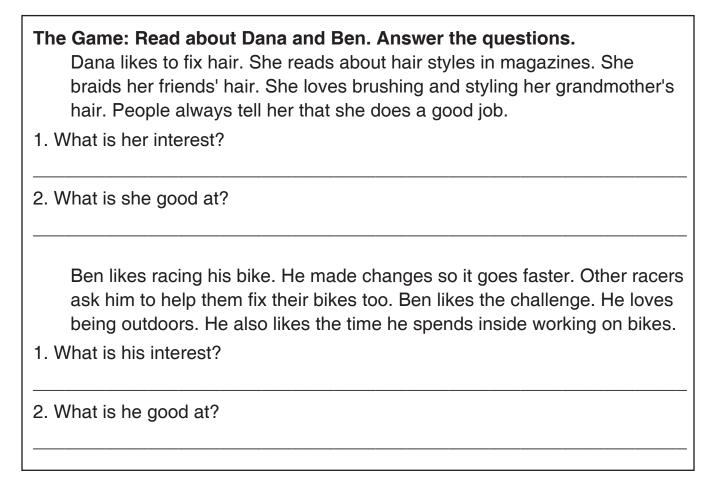
I am here for a reason. I am important. My life has value.

Sense of Purpose answers the questions:

Why am I here? Why is my life valuable?

The first step to finding your purpose in life:

- Think about what you like to do.
- Think about what you are good at.





Would you like to be a hair stylist or a barber? \_\_\_\_ Why or why not?

## **EMPLOYABILITY AND COMMUNICATION**

Employability → having the skills to get and keep a job. Employability = employ + ability

Employability is having a set of skills, basic knowledge, and personal characteristics necessary for a career. Sometimes they are called foundation or basic job skills.



Employers want people who:

- listen carefully
- understand what others say
- understand nonverbal communication (body language)
- speak and write clearly
- understand written language, numbers, charts, and graphs

Career development is figuring out what career you want and making a plan to reach your goals.

You can add to your skills by doing these activities:

- paid work
- volunteer work
- sports and other hobbies
- other group activities

The Game: Check the Employability or Foundational Skills that you have.	
☐ I'm clean.	☐ I get to places and events on time.
☐ I try my best.	☐ I listen and follow directions.
☐ I speak clearly.	☐ I finish tasks on time.
☐ My work is done right.	☐ I find ways to improve my skills.
☐ I follow dress codes.	□ I do what I say I will do.
☐ I'm neat.	☐ I finish my work, even jobs I don't like.
☐ I have a positive attitude a	about work.

# **CAREER FIELDS**

Finding the right career is important. Your career can last your whole working life. Take time to really think about the career you want. Take time to plan how to get the career you want.

Career fields are a good place to start to figure out the career that is right for you.

There are six main career fields:

- 1. Environmental and Agriculture Systems
  - work with animals and plants
- 2. Communications and Information Systems
  - work with computers and software
  - be a performer or artist or work producing films, magazines, books, or newspapers
- 3. Industrial, Manufacturing, and Engineering Systems
  - plan and construct buildings or products
  - manufacture products
  - research or develop new products or systems
  - drive the vehicles that deliver the products
- 4. Health Sciences
  - preventing and treating injuries or illnesses
- 5. Human Services and Resources
  - help people learn
  - work for the government
  - care for people or help people solve problems
  - keep people safe; enforce the law
- 6. Business, Marketing, and Management
  - run a business
  - deal with money
  - help people have fun
  - sell things and services

Many careers have laws that must be followed. It makes sense that professionals may not steal or falsify records. It makes sense that licenses must be renewed at certain times. There are all kinds of laws. Laws are different for each career. Laws are different in different states.

The Gam	e: Look at the Career Fields. What two Career Fields interest you?
	A healthcare worker prevents and treats illnesses. Would you like to be a nurse or a healthcare worker? Why?